

# Creating maximum supply chain transparency and insight



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# Paperless Supply Chain?

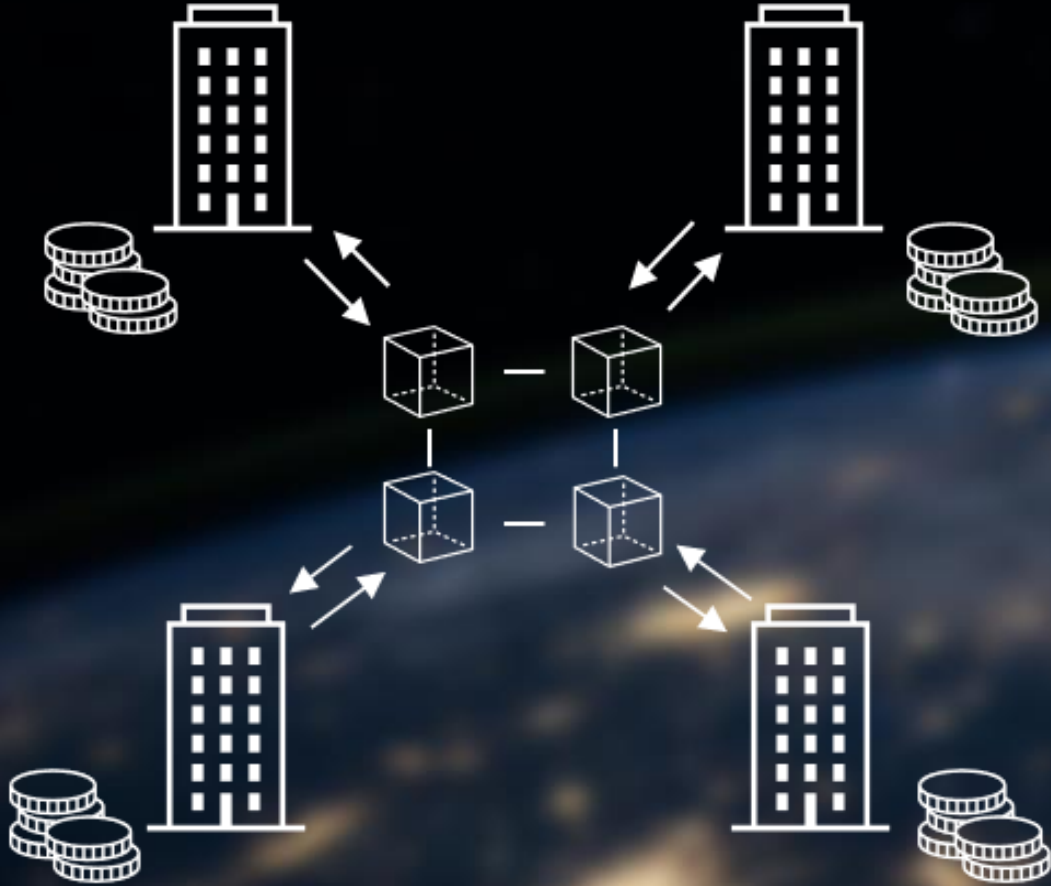


# Digital Material Passport

- Trusted DPP concept
- Validated Users & Transactions
- Hashed on the chain



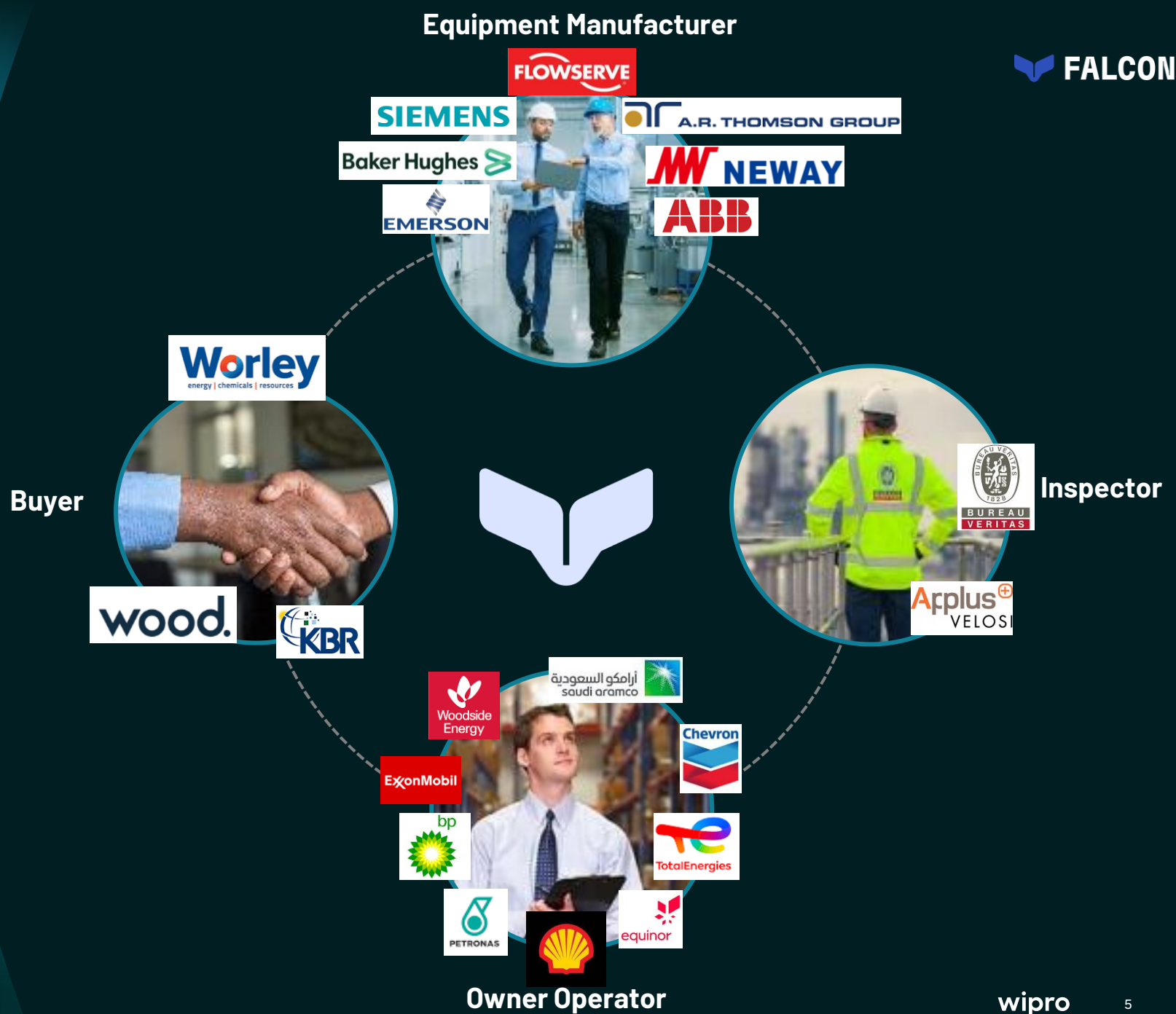
# Blockchain Technology



Technology  
Partner Wipro

Product build  
for Eco-system

Adoption  
through ROI



# Digitization, workflow automation, standardization, transparency and value creation



## Ecosystem level

### Ecosystem value

- Local optimum of cooperation
- Efficiency for industry as a whole
- Cross industry benefits



## Organizational level

### Business value

- Cost reduction
- Responsible sourcing
- Risk reduction



## Individual level

### User value

- Intuitive
- User centric
- Real-time visibility

# Projected direct 20% effort savings



## Owner Operator (Client Procurement Mngr.)

Surveys have indicated CPM's are spending  
 ~ 480 hrs. of effort on average per PO (~16 hrs. per passport)  
 Falcon boasts the ability to save up to  
**~ 120 hrs. per PO (up to 4 hrs. per Passport)**



## EPC /Asset (Buyer)

Surveys have indicated Buyers at EPC's or asset buyer teams are spending  
 ~417 hrs. of effort on average per PO (~14 hrs. per passport)  
 Falcon boasts the ability to save up to  
**~90 hrs. per PO (up to 3 hrs. per Passport)**



## Equipment Manufacturer (Supplier)

Surveys have indicated Suppliers are spending  
 ~272 hrs. of effort on average per PO (~9 hrs. per passport)  
 Falcon boasts the ability to save up to  
**~60 hrs. per PO (up to 2 hrs. per Passport)**



## Inspector

Surveys have indicated Inspectors are spending  
 ~ 45 hrs. of effort on average per PO (~1.5 hrs. per passport)  
 Falcon boasts the ability to save up to  
**~10 hrs. per PO (up to 0.3 hrs. per Passport)**

# Innovating WITH industries FOR industries

## Present



## Future

